

# How to build a complete connectivity solution AND transition your business to the Cloud

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# About us

- I.T. support for SMBs with 10-75 users.
- Microsoft Gold Partner and ModernBiz Champion.
- Fixed priced support packages with unlimited calls.
- On-site proactive visits.
- Strategic and tactical outsourced I.T. department.
- Extensive portfolio of connectivity partners.
- We never knowingly oversell.
- We support local charities.

# We will help you achieve Microsoft best practice for small business I.T.

We are a Microsoft ModernBiz



- ✓ We have access to ModernBiz funding
- ✓ Small businesses upto £10 million turnover
- ✓ We can help with your funding application to ModernBiz

our potential in

...n, being more productive,  
...ing the playing field.



# FOS.net – our Cloud transition strategy

- Connectivity is driving the success or failure of Cloud transition.
- During transition to the Cloud connectivity is mission critical.
- Connectivity is not ‘one size fits all’.
- Choose a supplier with a portfolio of connectivity partners.
- Consider building in redundancy and resilience into connectivity to ensure there are no single points of failure.

# FOS.net – our Cloud transition checklist

- How will the Cloud fit within your existing I.T. infrastructure?
- How resilient are your IT systems?
- What happens if your connectivity options are limited?
- How can you introduce backup and failover routes?
- What about strategic input for development paths?

# FOS.net – our Cloud transition checklist

- How can you identify what is the best connectivity solution? (it could be a blend of copper, fibre, cable, 4G, wimax, radio or satellite).
- If you have multiple sites they could be linked via private radio link or MPLS.
- Who will manage the deployment and configuration?
- Who will manage the ongoing support?
- Who will manage the billing?

# FOS.net offers fully comprehensive support

## This is what makes us unique:

- We are proactive
- We are strategic AND tactical
- We are process driven
- We do not limit your support in any way
- We offer much more than I.T. support

Dedicated focus on small business with average head count of 40 users.

Highly proactive approach with regular on site visits.

More than just support. We can offer everything that you would expect of an in-house I.T. manager.

**FOS.net**  
I.T. Support for Small Business

Comprehensive and unlimited cover with no scope for additional charges.

An ethical company that never knowingly oversells. Supporting local charities.